

## Dance4Life is looking for a proactive, structured, strategic and open minded partner manager

# PARTNER MANAGER (32 HOURS)

### Your challenge

Over the past two years Dance4Life has transformed into a social franchise around our Empowerment Model. In the next two years we plan to transition all of our partners to the new way of working and to expand our network.

Your role as Partner Manager during this challenging period will be to support existing and new partners to become a franchisee; to manage and support the existing portfolio of franchise partners in Africa and to help expanding the network. Your goal is to transform the relation with our partners from a donor-grantee relation to a franchisor - franchisee relation and to onboard and maintain the relationships with new franchisees in specifically Africa. In each relationship, the franchisee takes ownership over Dance4Life in their area and will co-create the Dance4Life model so that it fits the local context.

You will work closely with the other partner managers, business development and the research & development team to ensure overall alignment.

### Your role

- / Manage existing donor based programs during transition period.
- / Assess existing and new franchisees and decide on future partnerships.
- / Manage and onboard organizations that are willing and capable to implement The Empowerment Model.
- / Support partners with implementation of the Empowerment Model.
- / Help Dance4Life in developing and maintaining a strong initial and ongoing value proposition to our franchisees.
- / Contribute in expanding and rolling out our Franchisee Network in Africa.

### Your profile

- / You have 3-5 years working experience, preferably working with African organizations/context.
- / Able to travel and deal with international communication and collaboration.
- / You believe in the power of young people as changemakers.
- / You are driven by impact.
- / You are pro-active, independent and you have strong personal leadership skills.
- / You are open-minded, analytical and a critical thinker.
- / Able to multi-task and work under pressure in a dynamic and changing environment.
- / You have excellent written and verbal communication skills in English. Applicants who also have excellent written and verbal communication skills in French are preferred.
- / You are able to use Microsoft office 2016 (MS word, Excel, Outlook), and web based applications.
- / You have a relevant academic degree.

### What we offer

- / The position is for a 32 hour work week,
- / The salary will be between 2.971 and 3.361 euro for a 40 hour work week.
- / An informal working space in the heart of Amsterdam.
- / A valid working permit and/or European passport is required in order to be considered for the position.

## THE ORGANIZATION

Dance4Life is an international organization based in Amsterdam. Dance4Life empowers young people to develop the personal leadership skills they need for healthy sexual choices and relationships, through an international network of partners who have adopted the Dance4Life model.

*More information: [www.dance4life.com](http://www.dance4life.com)*

### Interested?

Please submit your resume with a short motivation to Denise de Buck [denise@dance4life.com](mailto:denise@dance4life.com) before March 5. Job interviews will be held on March 12 2019.